

**EAST COAST FURNITECH PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES**  
**Condensed Notes to Financial Statements**  
**September 30, 2016 and 2015 (Unaudited) (Reviewed)**  
**and December 31, 2015 (Audited)**

**1. BASIS FOR THE PREPARATION OF INTERIM FINANCIAL INFORMATION**

The accompanying interim financial information has been prepared on a condensed basis and in accordance with the Thai Accounting Standard No. 34 (Revised 2015) “Interim Financial Reporting” including interpretations and guidelines promulgated by the Federation of Accounting Professions (“FAP”), applicable rules and regulations of the Securities and Exchange Commission.

The accompanying interim financial information has been prepared to provide additional information to the financial statements for the year ended December 31, 2015 by focusing on new activities, events and circumstances and which are not repeated information previously reported. Accordingly, the accompanying interim financial information should be read in conjunction with the financial statements for the year ended December 31, 2015.

The consolidated financial statements for the three-month and nine-month periods ended September 30, 2016 and 2015, which are a component of this interim financial information, and the consolidated financial statements for the year ended December 31, 2015 include the accounts of the Company and its subsidiaries which the Company has controlling power or directly and indirectly holdings on those subsidiaries as discussed in Note 5.

Significant intercompany transactions between the Company and its subsidiaries have been eliminated in the preparation of the consolidated financial statements.

Starting from January 1, 2016, the Company and its subsidiaries have adopted the revision and issuance of new Thai Accounting Standards (TAS), Thai Financial Reporting Standards (TFRS), Thai Accounting Interpretation (TSIC), and Thai Financial Reporting Interpretation (TFRIC) which have been effective from the accounting period starting on or after January 1, 2016. The aforesaid adoption of new and revised TAS and TFRS as well as TSIC and TFRIC did not have any material effect on the Company and its subsidiaries

For convenience of the readers, an English translation of the interim financial information has been prepared from the Thai language statutory interim financial information that are issued for domestic financial reporting purposes.

**2. SIGNIFICANT ACCOUNTING POLICIES**

The Company and its subsidiaries applied the significant accounting policies and methods of computation to the preparation of interim financial information for the three-month and nine-month periods ended September 30, 2016 and 2015 which are similar to those applied to the preparation of financial statements for the year ended December 31, 2015 except as shown below :

*Additional accounting policies relating to current investment*

Current investment is investment in unit trusts which is held by the Company as trading securities and stated at fair value. Gains or losses arising from changes in the value of securities are included in statement of comprehensive income. In case the Company disposes of part of its holding of a particular investment, the deemed cost of the part sold and the part still remained is determined using the weighted average method applied to the carrying value of the total holding of the investment.

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**3. TRANSACTIONS WITH RELATED PARTIES**

Significant transactions with related parties for the three-month and nine-month periods ended September 30, 2016 and 2015 are as follows:

	Consolidated (In Thousand Baht)			
	Three-Month Periods		Nine-Month Periods	
	2016	2015	2016	2015
<b>Sales of products</b>				
Related companies	6,809	7,221	19,945	22,149
<b>Purchases of raw materials and supplies</b>				
Related company	362	510	558	942
<b>Showroom rental and service charges</b>				
Related company	5,025	4,680	17,008	12,786
<b>Decoration costs of showrooms (recorded as other non-current assets and amortize over the lease term)</b>				
Related company	480	610	1,785	1,875
<b>Key management's remunerations</b>				
Short-term benefits	6,048	5,992	19,183	16,729
Post-employment benefits	305	-	1,007	22
Total	6,353	5,992	20,190	16,751
	Separate Financial Statements (In Thousand Baht)			
	Three-Month Periods		Nine-Month Periods	
	2016	2015	2016	2015
<b>Sales of products</b>				
Subsidiary	5,954	3,692	17,054	8,443
Related companies	6,808	7,221	19,944	22,149
Total	12,762	10,913	36,998	30,592
<b>Interest income</b>				
Subsidiary	-	289	92	1,156
<b>Space rental income</b>				
Subsidiary	3	-	8	-
<b>Purchases of raw materials and supplies</b>				
Subsidiary	6	-	6	-
Related companies	362	510	558	942
Total	368	510	564	942
<b>Showroom rental and service charges</b>				
Related company	5,025	4,680	17,008	12,786

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	Separate Financial Statements (In Thousand Baht)			
	Three-Month Periods		Nine-Month Periods	
	2016	2015	2016	2015
<b>Decoration costs of showrooms (recorded as other non-current assets and amortize over the lease term)</b>				
Related company	480	610	1,785	1,875
<b>Key management's remunerations</b>				
Short-term benefits	6,048	5,992	19,183	16,729
Post-employment benefits	305	-	1,007	22
Total	6,353	5,992	20,190	16,751

Significant outstanding balances with related parties as at September 30, 2016 and December 31, 2015 are as follows:

	In Thousand Baht			
	Consolidated		Separate Financial Statements	
	September 30, 2016	December 31, 2015	September 30, 2016	December 31, 2015
<b>Trade receivables</b>				
Subsidiary	-	-	7,112	6,050
Related companies - net	8,082	8,503	8,082	8,503
Total	8,082	8,503	15,194	14,553
<b>Short-term loans and interest receivable</b>				
<b>Interest receivable</b>				
Subsidiary	-	-	-	1,218
<b>Short-term loans</b>				
Subsidiary (Interest rate at 6.3% p.a.)	-	-	-	3,908
Total	-	-	-	5,126
<b>Deposits / guarantees on rental and services for showrooms</b>				
Related company	5,051	4,250	5,051	4,250
<b>Trade payable</b>				
Related company	191	345	191	345
<b>Other payables</b>				
Related companies	1,423	2,040	1,423	2,071
<b>Short-term loans and interest payable</b>				
<b>Interest payable</b>				
Related person	-	85	-	-
<b>Short-term loans</b>				
Related person (Interest rate at 6.3% p.a.)	-	10,500	-	-
Total	-	10,585	-	-

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Movements of short-term loan receivable and payable from related parties during the period are as follows:

	In Thousand Baht			September 30, 2016
	December 31, 2015	Increase	Decrease	
<b>Short-term loans to subsidiary</b>				
ECF Holdings Co., Ltd.	3,908	13,500	17,408	-
<b>Short-term loans from related person</b>				
Director	10,500	472	10,972	-

During the nine-month period ended September 30, 2016, the subsidiary, i.e. ECF Holdings Co., Ltd., was (1) granted the short-term promissory note credit facilities amounting to Baht 40 million from a local securities company which bear interest at 6.3% p.a. and (2) short term credit facilities for overdraft, letter of credit and trust receipt, forward exchange contracts and derivatives totalling Baht 105 million from a local bank whereby such credit facilities in (1) and (2) are guaranteed by three directors of the Company while credit facilities in (2) are also guaranteed by fixed deposit amounting to Baht 6.4 million with such bank.

#### 4. TRADE RECEIVABLES

As at September 30, 2016 and December 31, 2015, trade receivables classified by outstanding period are as follows:

	In Thousand Baht			
	Consolidated		Separate Financial Statements	
	September 30, 2016	December 31, 2015	September 30, 2016	December 31, 2015
<i>Related Parties - net</i>				
Current	5,399	4,960	11,770	10,650
Overdue not exceeding 3 months	2,674	3,539	3,415	3,899
Overdue between 3 and 6 months	-	4	-	4
Overdue between 7 and 12 months	9	-	9	-
Overdue exceeding 12 months	4	-	4	-
Total	8,086	8,503	15,198	14,553
Less Allowance for doubtful accounts	( 4)	-	( 4)	-
Net	8,082	8,503	15,194	14,553
<i>Other Parties-Net</i>				
Current	137,328	139,259	133,959	136,991
Overdue not exceeding 3 months	29,676	46,882	27,656	45,059
Overdue between 3 and 6 months	1,031	2,008	645	1,456
Overdue between 7 and 12 months	625	1,214	201	998
Overdue exceeding 12 months	3,371	2,362	2,317	1,168
Total	172,031	191,725	164,778	185,672
Less Allowance for doubtful accounts	( 3,979)	( 2,538)	( 2,926)	( 1,168)
Net	168,052	189,187	161,852	184,504

As at September 30, 2016 and December 31, 2015, the Company discounted, under factoring, its trade receivables amounting to approximately Baht 79.6 million and Baht 63.9 million, respectively, with two

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local financial institutions (under credit facilities totalling Baht 115 million) whereby such financial institutions are entitled to take the recourse action on the Company amounting to approximately Baht 55.0 million and Baht 50.8 million, respectively. The Company presented such amounts as “Factoring payables” in the statements of financial position.

**5. INVESTMENT IN SUBSIDIARIES ACCOUNTED FOR USING THE COST METHOD AND INVESTMENT IN ASSOCIATES ACCOUNTED FOR USING THE EQUITY METHOD**

*Investment in subsidiaries accounted for using the cost method*

	Separate Financial Statements					
	Authorized and Paid-up Share Capital (In Thousand Baht)		Percentage of Shareholding		Cost of Investment (In Thousand Baht)	
	2016	2015	2016	2015	2016	2015
VV-Decor Co., Ltd.	1,000	1,000	99.95	99.95	1,000	1,000
ECF Holdings Co., Ltd.	10,000	1,000	75.00	51.00	7,500	510
Total					<u>8,500</u>	<u>1,510</u>

At the Board of Directors’ meeting on November 11, 2015, the Board of Directors approved the increase in authorized share capital of ECF Holdings Co., Ltd. amounting to Baht 9 million (from previously Baht 1 million to Baht 10 million) and there was change in the Company’s percentage of shareholding in such subsidiary from 51% to 75%. Such subsidiary executed and registered this increase in share capital with the Ministry of Commerce on January 28, 2016.

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*Investment in associates accounted for using the equity method*

	Percentage of Shareholding by Subsidiary		In Thousand Baht					
			Authorized and Paid-up Share Capital		Investment Value		Dividends	
	2016	2015	2016	2015	2016	2015	2016	2015
ECF Tornado Energy GK	-	51.00	-	111,948*	-	60,895	20,951	-
Safe Energy Group (Narathiwat 1) Co., Ltd.	25.00	-	20,000	-	4,798	-	-	-
Safe Energy Group (Yala 1) Co., Ltd.	20.00	-	20,000	-	3,837	-	-	-
Safe Energy Group (Pattani) Co., Ltd.	25.00	-	5,000	-	4,796	-	-	-
Safe Energy Group (Songkhla) Co., Ltd.	25.00	-	5,000	-	4,797	-	-	-
Total investment in associates					<u>18,228</u>	<u>60,895</u>		

An associate, i.e. ECF Tornado Energy GK, sold its operating assets to a Japanese non-related company and was later liquidated during the quarter ended September 30, 2016. Such associate decreased and returned its entire share capital to the shareholders which was attributable to ECF-Holdings Co., Ltd. of Yen 209,053 Thousand (Baht 69,730 thousand). In addition, such associate paid cash dividends to its shareholders which were attributable to ECF-Holdings Co., Ltd. of Yen 62,124 Thousand (Baht 20,951 thousand).

\*410,007 Thousand Yen in 2015

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**6. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES**

	In Thousand Baht			
	Consolidated		Separate Financial Statements	
	September 30, 2016	December 31, 2015	September 30, 2016	December 31, 2015
Other payables	21,384	17,158	21,359	10,928
Accrued advertising and sales promotion expenses	10,691	11,898	10,674	11,837
Accrued salary, wage, and welfares	6,844	8,436	6,840	8,431
Advances from customers	5,112	4,247	5,112	4,247
Accrued interest	3,305	633	3,305	634
Accrued electricity	3,122	3,529	3,014	3,529
Unearned interest	2,837	18	2,837	18
Others	7,569	6,058	5,447	5,501
<b>Total</b>	<b>60,864</b>	<b>51,977</b>	<b>58,588</b>	<b>45,125</b>

**7. DEBENTURES**

	Consolidated and Separate Financial Statements (In Thousand Baht)	
	September 30, 2016	December 31, 2015
	Debtentures	500,000
Less Deferred direct transaction costs on debtenture issuance	( 2,086)	-
<b>Net</b>	<b>497,914</b>	<b>-</b>

On May 26, 2016, the Company issued limitedly offered the registered, unsubordinated, and unsecured debtentures to the institutional investors of 500,000 units of which face value per unit is Baht 1,000. Such debtentures bear interest rate at 5.4 % p.a. whereby interest is payable on a quarterly basis and shall be matured for redemption on February 26, 2018.

The abovementioned debtentures have significant undertakings and conditions which include maintaining Debt-to-Equity ratio at the rate not exceeding 4:1.

Direct transaction costs on debtenture issuance were debtenture issuances costs which were recorded as a deferred item and systematically amortized on a straight-line method as part of finance costs over the term of related debtentures.

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**8. INCOME TAX**

Income tax recorded as expense for the three-month and nine-month periods ended September 30, 2016 and 2015 consists of:

	Three-Month Periods (In Thousand Baht)			
	Consolidated		Separate Financial Statements	
	2016	2015	2016	2015
Income tax computed from accounting profit regarding the announced income tax rate	7,264	5,144	1,387	5,288
Effects from non-deductible expenses	397	1,101	395	974
Effects from additional deductible expenses	( 6,666)	( 712)	( 787)	( 729)
Effects from reduction in income tax rate under the investment promotion	( 188)	(1,695)	( 188)	(1,695)
Current tax computed from the taxable profit	807	3,838	807	3,838
Decrease (increase) in deferred tax assets	41	249	( 2)	274
Decrease in deferred tax liabilities	( 159)	( 377)	( 159)	( 377)
Income tax presented in statement of comprehensive income	<u>689</u>	<u>3,710</u>	<u>646</u>	<u>3,735</u>

	Nine-Month Periods (In Thousand Baht)			
	Consolidated		Separate Financial Statements	
	2016	2015	2016	2015
Income tax computed from accounting profit regarding the announced income tax rate	13,873	13,063	10,818	13,818
Effects from non-deductible expenses	4,366	3,696	3,362	2,885
Effects from additional deductible expenses	( 6,064)	(3,151)	( 2,005)	(3,095)
Effects from reduction in income tax rate under the investment promotion	( 3,304)	(3,075)	( 3,304)	(3,075)
Current tax computed from the taxable profit	8,871	10,533	8,871	10,533
Adjustment to tax payable in respect of previous periods	-	38	-	38
Decrease (increase) in deferred tax assets	( 228)	890	( 292)	878
Decrease in deferred tax liabilities	( 308)	(1,119)	( 308)	(1,119)
Income tax presented in statement of comprehensive income	<u>8,335</u>	<u>10,342</u>	<u>8,271</u>	<u>10,330</u>



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Deferred tax assets and liabilities presented in statements of financial positions as at September 30, 2016 and December 31, 2015 consist of:

	In Thousand Baht			
	Consolidated		Separate Financial Statements	
	September 30, 2016	December 31, 2015	September 30, 2016	December 31, 2015
<i>Deferred tax assets</i>				
Effects from temporary non-deductible items or item not yet recognized in accounting:				
- Allowance for diminution in value of inventories	1,298	1,476	1,298	1,476
- Allowance for doubtful accounts	827	515	617	241
- Deferred gain on sales and leaseback	19	26	19	26
- Liability for post-employment benefits	777	676	777	676
Total deferred tax assets	<u>2,921</u>	<u>2,693</u>	<u>2,711</u>	<u>2,419</u>
<i>Deferred tax liabilities</i>				
Effects from temporary non-recognized items as revenue for taxation or expense in accounting:				
- Unamortized debenture issuances costs	417	-	417	-
- Revaluation surplus on building - net	4,641	4,878	4,641	4,878
- Revaluation surplus on machinery - net	-	488	-	488
Total deferred tax liabilities	<u>5,058</u>	<u>5,366</u>	<u>5,058</u>	<u>5,366</u>

**9. LIABILITY FOR POST-EMPLOYMENT BENEFITS**

	Consolidated and Separate Financial Statements	
	(In Thousand Baht)	
	2016	2015
Liability for post-employment benefits as at January 1	3,380	3,281
Current service cost	375	52
Interest cost	127	22
Expense recognized in the statements of comprehensive income	502	74
Employee benefits paid during the period	-	-
Liability for post-employment benefits as at September 30	<u>3,882</u>	<u>3,355</u>

Significant assumptions used in calculation of liability for post-employment benefits as at September 30, 2016 and December 31, 2015 are as follows:

- Discount rate 2.87% p.a. in 2016 and 4.75% p.a. in 2015
- Salary escalation rate 6.43% p.a. in 2016 and 6.15 % p.a. in 2015
- Employee turnover rate 11% - 48% p.a. in 2016 and 17% - 39% p.a. in 2015

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The abovementioned changes in significant assumptions may affect the sensitivity of the balance of provision for post-employment benefits in respect of the information as per the calculation report of the qualified actuary as follows:

Significant Assumptions	Liability may increase (decrease) from changes in significant assumptions (In Thousand Baht)	
	Consolidated and The Company Only	
	If assumption increased	If assumption decreased
Discount rate (increase/decrease by 0.5%)	(194)	209
Salary escalation rate (increase/decrease by 0.5%)	218	(204)
Employee turnover rate (increase/decrease by 0.5%)	(474)	556

**10. SHARE CAPITAL AND PREMIUM ON SHARES**

	Par Value (In Baht)	In Thousand Shares / In Thousand Baht			
		2016		2015	
		No. of Share	Amount at Par Value	No. of Share	Amount Par Value
Authorized share capital As at September 30, 2016 and December 31, 2015					
- Common shares	0.25	<u>780,000</u>	<u>195,000</u>	<u>780,000</u>	<u>195,000</u>
Issued and paid-up shares as at January 1					
- Common shares	0.25	<u>550,191</u>	<u>137,548</u>	<u>520,000</u>	<u>130,000</u>
Exercise of warrants		<u>14,856</u>	<u>3,714</u>	<u>30,191</u>	<u>7,548</u>
As at September 30, 2016 and December 31, 2015					
- Common shares	0.25	<u>565,047</u>	<u>141,262</u>	<u>550,191</u>	<u>137,548</u>

At the extraordinary shareholders' meeting on July 18, 2014, the shareholders unanimously approved the Company to increase its authorized share capital from Baht 130 million (divided into 520,000,000 common shares at Baht 0.25 par value) to Baht 195 million (divided into 780,000,000 common shares at Baht 0.25 par value) by registration of new 260,000,000 common shares at Baht 0.25 par value, amounting to Baht 65 million, which are reserved for the exercise of warrants issued to the existing shareholders (see Note 11). The Company registered this increase in authorized share capital with the Ministry of Commerce on August 8, 2014.

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**11. WARRANTS AND EARNINGS PER SHARE**

**Warrants**

At the extraordinary shareholders' meeting held on July 18, 2015, the shareholders unanimously approved the Company to issue and offer 260,000,000 units of free warrants ("ECF-W1") to the existing shareholders on July 30, 2014 for the purchase of incremental shares on the basis of 2 common shares for 1 unit of warrant. Terms of the warrants are as follows:

Exercise ratio	1 unit of warrant to purchase 1 incremental common share
Exercise price per share	Baht 0.50 per share (may be subsequently changed regarding the adjustment provisions of the warrants)
Exercise period	The warrants shall be exercisable after 1 year from the date of issuance of the warrants. The exercise schedules shall be the last business days of May and November of each year until the end the 3 <sup>rd</sup> year after issuance whereby the first exercise date is November 30, 2015 and the last exercise date is July 28, 2017.
Term of warrants	3 years from the date on which the warrants are issued to the shareholders

On August 15, 2014, the Stock Exchange of Thailand has granted the Company's 259,868,446 units of warrants as listed securities and has permitted such warrants to be traded on the Market for Alternative Investment since August 18, 2014.

On November 30, 2015, warrants of 30,190,600 units were exercised for purchases of 30,190,600 common shares. Proceeds from the exercise of warrants amounted to Baht 15,095,300 (comprised the amounts for paid-up share capital of Baht 7,547,650 and premium on shares of Baht 7,547,650). The Company registered the increase in issued and paid-up share capital with the Ministry of Commerce on December 9, 2015. The remaining number of unexercised warrants was 229,677,846 units.

On May 31, 2016, warrants of 14,855,950 units were exercised for purchases of 14,855,950 common shares. Proceeds from the exercise of warrants amounted to Baht 7,427,975 (comprised the amounts for paid-up share capital of Baht 3,713,988 and premium on shares of Baht 3,713,988). The Company registered the increase in issued and paid-up share capital with the Ministry of Commerce on June 13, 2016. The remaining number of unexercised warrants was 214,821,896 units.

**Basic earnings per share**

Basic earnings per share for the three-month and nine-month periods ended September 30, 2016 and 2015 are determined by dividing profit for the period attributable to owners of the Company by the weighted average number of common shares outstanding during the period as follows:

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	Three-Month Periods (In Thousand Baht / In Thousand Shares)			
	Consolidated		Separate Financial Statements	
	2016	2015	2016	2015
Profit for the period attributable to owners of the Company (In thousand Baht)	<u>28,073</u>	<u>22,332</u>	<u>6,289</u>	<u>22,706</u>
Basic weighted average number of outstanding common shares (In thousand shares)	<u>565,046</u>	<u>520,000</u>	<u>565,046</u>	<u>520,000</u>
Basic earnings per share (Baht)	<u>0.050</u>	<u>0.043</u>	<u>0.011</u>	<u>0.044</u>
	Nine-Month Periods (In Thousand Baht / In Thousand Shares)			
	Consolidated		Separate Financial Statements	
	2016	2015	2016	2015
Profit for the period attributable to owners of the Company (In thousand Baht)	<u>57,037</u>	<u>56,962</u>	<u>45,819</u>	<u>58,762</u>
Basic weighted average number of outstanding common shares (In thousand shares)	<u>556,860</u>	<u>520,000</u>	<u>556,860</u>	<u>520,000</u>
Basic earnings per share (Baht)	<u>0.102</u>	<u>0.109</u>	<u>0.082</u>	<u>0.113</u>

**Diluted earnings per share**

Diluted earnings per share for the three-month and nine-month periods ended September 30, 2016 and 2015 are determined by dividing the profit for the period attributable to owners of the Company by the weighted average number of common shares outstanding during the period after adjusting the effect from dilutive potential common shares as follows:

	Three-Month Periods (In Thousand Baht / In Thousand Shares)			
	Consolidated		Separate Financial Statements	
	2016	2015	2016	2015
Profit for the period attributable to owners of the Company (In thousand Baht)	<u>28,073</u>	<u>22,332</u>	<u>6,289</u>	<u>22,706</u>
Basic weighted average number of outstanding common shares (In thousand shares)	565,046	520,000	565,046	520,000
Effect from the assumed exercise of warrants (In thousand shares)	29,672	230,046	29,672	230,046
Diluted weighted average number of outstanding common shares (In thousand shares)	<u>594,718</u>	<u>750,046</u>	<u>594,718</u>	<u>750,046</u>
Diluted earnings per share (Baht)	<u>0.047</u>	<u>0.030</u>	<u>0.010</u>	<u>0.030</u>

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	Consolidated		Separate Financial Statements	
	2016	2015	2016	2015
Profit for the period attributable to owners of the Company (In thousand Baht)	57,037	56,962	45,819	58,762
Basic weighted average number of outstanding common shares (In thousand shares)	556,860	520,000	556,860	520,000
Effect from the assumed exercise of warrants (In thousand shares)	30,171	234,000	30,171	234,000
Diluted weighted average number of outstanding common shares (In thousand shares)	587,031	754,000	587,031	754,000
Diluted earnings per share (Baht)	0.097	0.076	0.078	0.078

**12. SIGNIFICANT FINANCIAL INFORMATION CLASSIFIED BY OPERATING SEGMENT**

Sales, other income, cost of sales, other expenses, and profit / loss before income tax expense are significant financial and core information of the Company and its subsidiaries that are provided regularly to the highest authority in decision-making operation and also used in evaluation of financial performances of the segments. The Company and its subsidiaries have two significant operating segments (identified by internal reporting segments), i.e. (1) wood furniture and particle boards (rubber wood furniture and particle board furniture) and (2) other segments, e.g. laminating papers, dried sawn lumbers, and furniture-decorating supplies, which are miscellaneous and insignificant. The Company and its subsidiaries are unable to apportion the segment information for assets and liabilities without excessive costs.

Information on Products

	In Thousand Baht	
	Consolidated - Nine-Month Periods	
	2016	2015
Net sales		
- Wood furniture and particle boards	918,252	900,808
- Other products	74,455	63,274
Total	992,707	964,082
Other income (including unrealized gain on valuation of fair value of derivatives, gain on exchange rate, and share of profit from investment in associates)		
- Wood furniture and particle boards	13,203	16,877
- Other products	34,804	815
Total	48,007	17,692
Cost of sales		
- Wood furniture and particle boards	634,061	588,229
- Other products	71,920	119,414
Total	705,981	707,643

**EAST COAST FURNITECH PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES**  
**Condensed Notes to Financial Statements (Continued)**  
**September 30, 2016 and 2015 (Unaudited) (Reviewed)**  
**and December 31, 2015 (Audited)**

	In Thousand Baht	
	Consolidated - Nine-Month Periods	
	2016	2015
Other expenses		
- Wood furniture and particle boards	233,002	197,917
- Other products	32,366	10,897
Total	<u>265,368</u>	<u>208,814</u>
Profit (Loss) before income tax expense		
- Wood furniture and particle boards	64,392	131,539
- Other products	4,973	( 66,222)
Net	<u>69,365</u>	<u>65,317</u>

Information on Geographic Areas

	In Thousand Baht	
	Consolidated - Nine-Month Periods	
	2016	2015
Export sales - net		
- Japan	489,429	465,976
- Bahrain	32,168	47,996
- India	6,763	4,237
- Philippines	5,750	4,382
- Taiwan	5,240	5,281
- United States of America	4,597	7,217
- Peru	3,375	2,054
- Singapore	2,120	2,770
- Malaysia	1,262	4,380
- Indonesia	-	2,738
- Other countries	2,028	2,638
Total	<u>552,732</u>	<u>549,669</u>
Domestic sales - net	<u>439,975</u>	<u>414,413</u>
Total sales - net	<u>992,707</u>	<u>964,082</u>

Information on Key Customers

*(customers whose transactions exceeding 10% of total balance of transactions)*

	Percentage of Balance Attributable to Key Customers to Total Balance	
	Consolidated - Nine-Month Periods	
	2016	2015
Net sales		
- Wood furniture and particle boards	68.16	64.01
- Other products	-	-
- Export	61.61	56.34
- Domestic	52.13	51.20
- Total	57.04	54.14

**EAST COAST FURNITECH PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES**  
**Condensed Notes to Financial Statements (Continued)**  
**September 30, 2016 and 2015 (Unaudited) (Reviewed)**  
**and December 31, 2015 (Audited)**

**13. PAYMENT OF DIVIDENDS**

At the general shareholders' meeting held on April 8, 2016, the shareholders unanimously approved the Company to pay dividends for the 2015 operations to the shareholders at Baht 0.0586 per share totalling approximately Baht 32.24 million whereby such dividends will be paid from the promoted activities and non-promoted activities amounting to Baht 0.0153 per share and Baht 0.0433 per share, respectively. The Company paid such dividends to the shareholders on May 6, 2016

At the general shareholders' meeting held on April 16, 2015, the shareholders unanimously approved the Company to pay dividends for the 2014 operations to the shareholders at Baht 0.069 per share totalling approximately Baht 35.88 million whereby such dividends will be paid from the promoted activities and non-promoted activities amounting to Baht 0.069 per share and Baht 0.0621 per share, respectively. The Company paid such dividends to the shareholders on May 12, 2015.

**14. OTHERS**

As at September 30, 2016,

- a. The Company and its subsidiaries have commitments on space lease and service agreements for its branch offices and retail shops for sundry goods with the term of 3 years whereby the last agreement will end in October 2019. Such commitments are as follows:

	<u>In Thousand Baht</u>
Due for payments within one year	33,635
Due for payments after one year but not exceeding five years	34,393
Total	<u>68,028</u>

- b. The Company has forward exchange contracts (sell) with a local bank totalling approximately U.S. Dollar 75 thousand (Baht 2,618 thousand) (fair value of approximately Baht 2,615 thousand) and has forward exchange contracts (buy) with a local bank totalling approximately U.S. Dollar 186 thousand (Baht 6,454 thousand) (fair value of approximately Baht 6,467 thousand). Such forward exchange contracts (sell and buy) have maturity periods in March 2017.
- c. The Company has letters of guarantee issued by three local banks to two private company and a government agency totalling approximately Baht 29.3 million;
- d. The Company has commitments on purchase of computer software and machinery totalling approximately Baht 10.4 million.

**15. APPROVAL OF THE INTERIM FINANCIAL INFORMATION**

The accompanying interim financial information has been approved for issuance by the Company's Board of Directors' meeting on November 10, 2016.